

The process by which the design becomes a finished project generally works as follows:

- The client submits a list of requirements which the proposed design is to incorporate. This typically is accomplished via a number of conversations, and e-mails, with the objective of establishing a clear understanding of what the client wishes to accomplish.
- The client will send a cad drawing of the vessel's layout from the engine room to the transom. A preliminary set of drawings will be done demonstrating how the designer proposes to fulfill the requirements of the clients new boat. This is generally done as an overview drawing showing the proposal.
- Once the client is satisfied that the proposed design will most likely meet his requirements, and after the signing of our design & licensing agreement and upon receipt of the design fee, work commences.
- In many cases we build models of the design and offer first hand help in the lay-out and tooling.
- During the building of the client's new **IEHS™** system we maintain a close working relationship with the builder by use of e-mails and up-loading of images, working out problems if any that might arise. We work with the engine and upper pipe companies with any recommendations to assure the best overall performance.
- During sea trial of the first boat, with the builder and the engine company we will take engine and performance data, confirming that the project objectives have been met.